



Aerotrac v2.50 Aviation MRO Process Control Software

# Engine, Component and Piece-Part Repair and Overhaul

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# Welcome to Tracware's Process Control Software

**This brochure introduces you to AeroTrac v2.50 Aviation MRO Process Control Software. It is designed to outline the commercial benefits of this functionally rich product when utilised in an engine or component MRO facility.**

Tracware specialises in providing software solutions for the aviation maintenance, repair and overhaul industry, including aircraft maintenance / modification and maintenance planning, engine / component overhaul, piece-part processing and repair, manufacturing and parts distribution.

Other brochures that cover these applications in greater detail are available from Tracware, and can be downloaded from the Tracware website.

We look forward to the opportunity of being of service to you.

## Tracware's Pledge

**To help your organisation to succeed by improving business processes and structuring workflow management, whilst maintaining a high degree of quality and control.**

Tracware can help you to do this in two ways. Firstly, by providing functionality that helps you to regiment and discipline the processes within your business. Secondly, by collecting, sharing and reporting on data, enabling pro-active decision-making, and providing instant snapshots of how your business is performing.

Our aim is to provide the solutions you need to run your business more efficiently and profitably.

## Unique Approach

**Since its formation in 1999, Tracware has committed itself to providing software applications and a level of service and support that offer you unrivalled Value for Money.**

Tracware has a long and proven record of delivering robust, stable and maintenance-free software solutions. Tracware's policies help Customers reduce the financial risk and disruption associated with system changes. These include fixed price implementations, staggered implementations, staged payment schemes, rental options and annual support contracts that include updates, data fixes and additional functionality at no extra cost.

The result is a reliable solution that works day-in, day-out, providing a high level of Customer confidence and satisfaction.

# What is AeroTrac?

**AeroTrac is a "fully-featured" off-the-shelf application that meets the specific needs of Aviation MRO service providers of all sizes.**

It has functionality designed for the technical, commercial, logistical and financial requirements of any Maintenance Organisation, and is a vital tool in helping to support your business activities.



# Process Control

**Designed by industry professionals through close co-operation with our global Customerbase, AeroTrac has 'evolved' with Aviation MRO best business practices at its very core.**

The application controls the business processes that are common to the Aviation MRO industry, instilling discipline, regimentation and control, enhancing management of resources, providing access to reliable data and Key Performance Indicators, whilst simplifying and improving the processing of everyday tasks.

# Why choose AeroTrac?

**AeroTrac offers a unique concept: an affordable off-the-shelf software application designed to meet the needs of aviation MRO organisations - particularly those providing third-party maintenance services - using best practice and with no hidden after-sales costs.**

AeroTrac functionality has 'evolved' through the input of our Customers by including generic functionality requested by the Customer at no extra cost under the cover of the Annual Licence and Support Fee. The result of this radical approach is a robust, reliable and well-rounded product offering more functionality and value for your money than any other solution in its class.

AeroTrac operates on a modern, robust and well-supported Microsoft®SQL Server database, with an incredible track record of trouble-free operation, stability and low ongoing maintenance costs.

AeroTrac has functionality suitable for aviation businesses involved in any or all of the following MRO related activities:

Fixed Wing - Suitable for providers of Base and Line Maintenance services, aircraft modification and Continuing Airworthiness Maintenance Planning functions

Rotary Wing - Suitable for maintenance services providers, aircraft modification and Continuing Airworthiness Maintenance Organisations, with functions designed to mirror the discrete operational requirements of rotary-wing aircraft as standard

Engine Overhaul - Suitable for all types, from large gas-turbine to piston, offering complete management of inputs from the top-level engine assembly, down to the smallest piece-part processing requirement

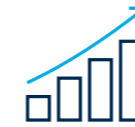
Component Overhaul - Suitable for a wide range of accessories and components including: Propellers, Undercarriage, Wheel and Brakes; IDG, Instruments, Avionics, Seats, IFE, Safety Equipment etc.

OEM - Suitable for design and manufacture of components with simple or highly complex Bills of Material

Parts Distribution - Suitable for Service Centres, Stockists, Brokers and general 'over-the-counter' parts sales.



## Increase Profits



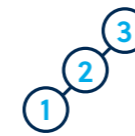
AeroTrac will improve every aspect of your MRO business, providing data to analyse your KPI's, take measures to reduce costs, increase margins, improve performance and save both money and time. The software will pay for itself.

## Improve Performance



AeroTrac is a tool to help the users perform a multitude of laborious tasks simply and accurately. Enhanced visibility of technical, commercial, financial and logistical information improves communication, planning and decision-making, thus improving accuracy, speed and quality.

## Easy To Use



AeroTrac functionality follows intuitive steps, so that complex MRO processes can be handled succinctly and accurately. Screens have a consistent layout, so users quickly learn and adapt. Each screen mirrors the processes within the business, ensuring discipline, clarity and control.

## Return on Investment



AeroTrac offers the opportunity to make a rapid return on investment. The enhanced functions and improved visibility reduce duplication, and increase the speed at which accurate data can be collected and utilised. AeroTrac allows the opportunity to confidently expand the business into new areas.

## Data You Can Trust



AeroTrac is exceptionally robust and stable. Controlled data input produces reliable output. System defaults control the integrity of data that is entered, ensuring that vital information is not missed, thereby reducing the possibility of costly errors and improving quality.

## Commercial Benefits



Access the data needed to identify the strengths and weaknesses within the business. Improve turn-time performance, provide better service levels, reduce costs, increase profit margins, enhance Customer communications, reduce disputed invoices and improve cashflow.

## Greater Speed & Security



Extensive drill-down functionality, single point of entry for most data, user friendly screens, and automated functions all contribute to rapid accomplishment of day-to-day tasks. Administrator-defined control of screen access ensures security and accuracy of data.

## Value for Money



AeroTrac offers an unrivalled level of functionality at an affordable price, with no hidden costs. After-sales service levels are second to none, and support contracts provide genuine peace of mind. This all adds up to a package that offers unbeatable value for money.

## Outstanding Support



AeroTrac is delivered with total commitment from TracWare to ensure that software will work for you, and meet and exceed your expectations. TracWare understands that your success will also lead to our success.

## Mobility



The availability of web-based functionality suitable for tablets and other hand-held devices that can be used when away from a pc or from base offer new levels of efficiency, freedom and flexibility.

# Aerotrac v2.50

## - Summary of Features

### Core Product - Aviation MRO Inventory and Financial Management including:

- Administration and Security
- Part Master control
- Stock Grouping
- Multi-Warehousing and Areas
- Alternative / Superseded Parts options
- Default Bin Locations for Stock Types
- Multiple Stock Conditions and Stock Types
- Unit of Measure conversions
- Exchange / Rotable / Capitalised Items
- Consignment Stock
- PMA Parts control
- Customer Details set-up
- Sales Quotations
- Stock / Non-Stock / Tooling / Phantom parts
- Sales Order Processing
- Exchange Core Control
- Sales Invoicing and Credit Notes
- Selling / Buying Prices and History
- RMA Management
- Customer Relationship Management feature
- Nominal / GL Financial set-ups
- Multi-Currency and Multi-Tax regimes
- Track Accounts Receivable
- Aged Stock / Slow-moving Stock Reports
- Stock Valuation reports, including previous periods
- Data Export of Sales, Purchase and Nominal Ledger transactions
- Full batch traceability
- Supplier Details set-up
- Purchase 'Request To Order' routine governed by financial levels of authority
- Purchase RFQ's for all order types
- Purchase Orders for Stock and Non-Stock Items
- Repair Orders linked to Hangar / Workshop Projects
- Stock Repair Orders
- Commercial / Service Orders
- Process Orders
- Drop-Ship Orders
- Warranty Orders
- Exchange Orders / Core Control Module
- Issue / Change Control History
- Back-to-Back Ordering
- Min / Max / Safety-Stock levels
- Shelf Life Control
- Stock Allocations
- FIFO / Select Batch Picking
- Life-Limited Part control
- Order Expediting
- Purchase Invoice Processing
- Track Accounts Payable
- Quality Controlled Stock Receipt and Issue
- Links to scanned documents and document management
- Purchasing Defaults
- 100+ core management reports

# Aerotrac v2.50

## - Summary of Features

### MRO - Engine, Component and Piece-Part Process Management including:

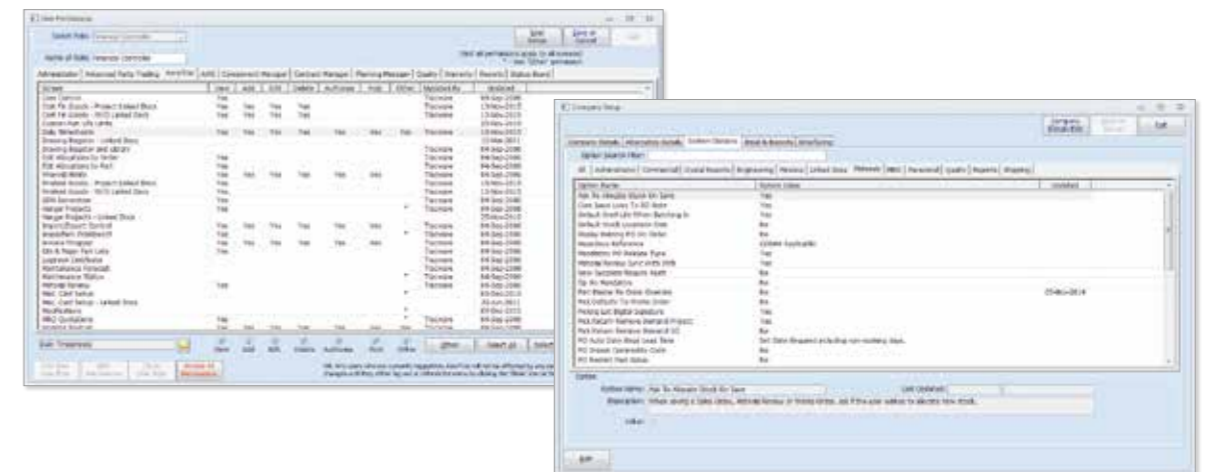
- Detailed 'Workshop Projects' to control maintenance, repair and overhaul workscope inputs for engines, components and piece-parts
- Part Master defaults define capability listing, applicable Airworthiness Release Certificate types, commercial and technical classification and life-limitations
- Default 'Route Masters' control the path that any input will follow through the facility, referenced to applicable manuals, tooling, and estimated time to accomplish each task for estimating and performance management purposes
- Bill of Materials (BoM) to define standard builds of engines and component assemblies
- Detailed technical documentation (work-packs) linked to Route Masters
- Software generated Release Certification (all major release certs are incorporated as standard)
- Component Log Cards for life-limited components
- Scheduling of work in progress and completion dates
- Rough-cut capacity planning
- Turn-time analysis
- Linked publications
- Individual repair schemes for piece-parts
- 'Status Board' delivers automated warnings and management of critical day-to-day activities
- Technical Library / OEM Publication control
- Specialist Workshop Projects for Stock, Exchange Cores, Rentals, Non-145 Services and Pre-Build Kits
- Integrated Commercial functions including MRO Quotations: Cost Estimates and Technical Estimates; Project Invoicing and Technical Invoices; Fixed Price Billing
- Workshop Projects gather all technical, commercial, logistical and financial data for ease of management at all levels
- Simple drill-down functions allow for rapid assessment of the status of any Workshop Project
- Customer Relationship Management Diary feature to record conversations and correspondence with the Customer and for internal purposes
- Linked sub-projects and sub-contract Repair Orders and Process Orders
- Inspection Workbench allows Inspectors to pass /fail parts requiring inspection (based on the BoM) which seamlessly integrates with material requirements planning and commercial estimating processes
- Colour-coded material Marshalling screen and integrated Material Review process for superb MRP (including parts reworked in-house, sub-contracted or scrap / exchange replacement)
- Work in Progress overview available in real-time.



## Discipline - Administrator Module

Aerotrac v2.50 has a separate Administrator module for enhanced security of data and improved control of the application and business processes.

Aerotrac Administrators control access rights for all individual users down to screen and tab level. Administrators can utilise system variables to manipulate the functionality in Aerotrac to suit the preferred business processes.



Aerotrac uses default settings throughout the application to define and control processes. This enhances discipline, accuracy and consistency within the business.

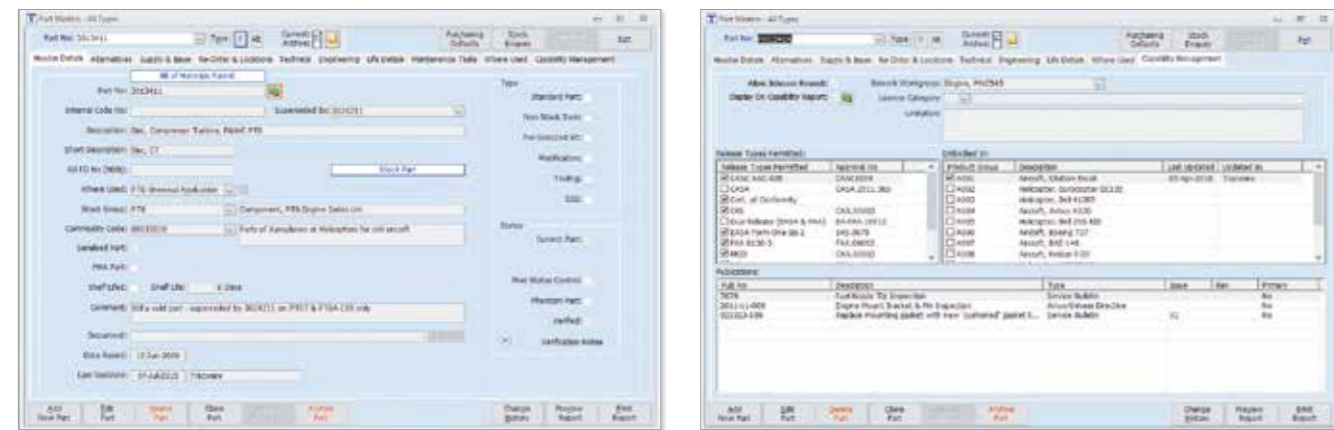
All administrative functions set-ups and static data are controlled in the Administrator application, including the following:

- Aerotrac access rights
- Financial set-ups
- Customer / Supplier set-ups
- Personnel Records and Work Profiles
- Material, MRO and Commercial set-ups
- Publication and Quality set-ups
- Company Details and additional system options

# Keeping Control - The Part Master

The Part Master is the foundation for process control within Aerotrak and is key to the software's functionality, stability and versatility.

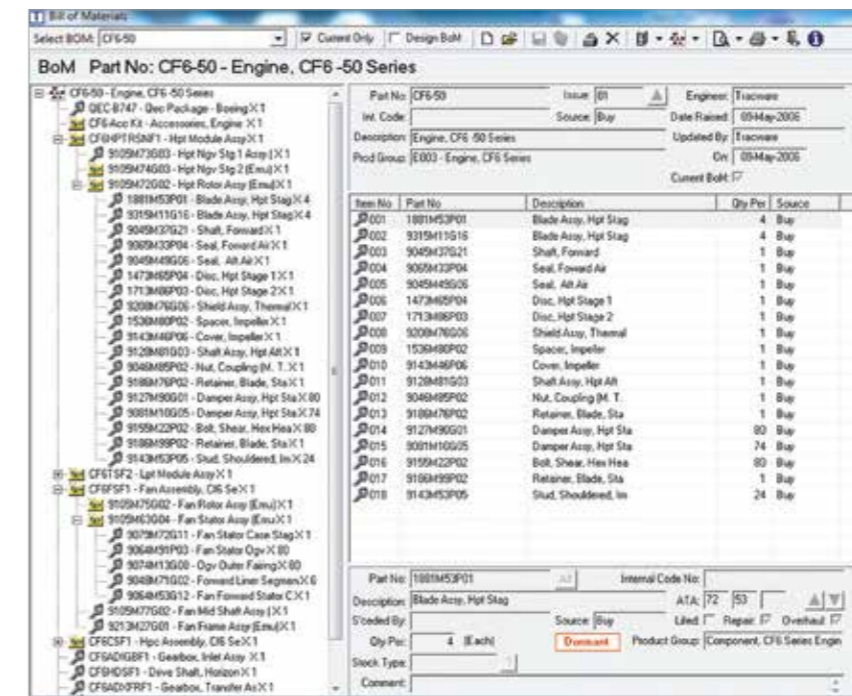
It provides a unique reference point where basic defaults are stored. These defaults control how the part will be transacted and ensure appropriate, logical and disciplined use of that item technically, logistically, commercially and financially. There are over 80 separate controls including:



- Capability Control
- Applicable Airworthiness Release Certificates
- Defining technical applicability
- Alternates / Supersession
- NDI Control
- ATA Coding
- Life Limitations, Additional / Role Equipment
- Defining manufactured parts / Phantoms
- Mod Status Control
- Inventory Min / Max levels
- Warehouse management
- Exchange Core control / Rotable management
- Shelf Life control
- PMA material control
- Stock grouping and movement categorisation
- Internal / NATO numbers
- Customs and shipping controls
- COSHH
- Kit control
- OEM and default Preferred Suppliers / Sub-Contractors
- Loan control
- Warranty control (optional)
- Change History
- Linked Documents

# Keeping Control - Bill of Materials

The Bill of Materials (BoM) function provides better control and certainty, particularly in businesses that maintain complex structures such as engines.



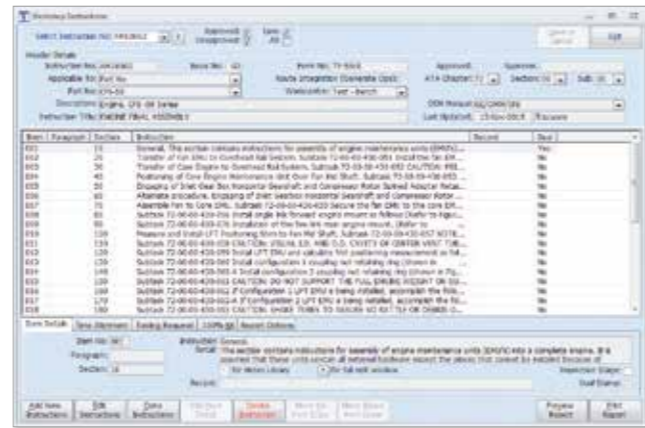
Features include:

- The ability to define complex structures, reflecting all the components that require Inspection during either Repair or Overhaul process
- Multi-Level assembly capability
- BoM's suitable for either MRO (including aircraft management) use or manufacturing / design engineering
- Imports into all subsequent maintenance activities, providing visibility of what constitutes the assembly being inspected, streamlining processes, saving time and ensuring that the disposition of all materials subject to Inspection is recorded.
- Reporting and Change Control

# Keeping Control - Route Masters

Aerotrak provides for the creation of 'Master' templates to control the flow of engines, components and piece-parts from the beginning of the repair and overhaul process through to final release. These are the foundation of many vital commercial, technical and planning functions.

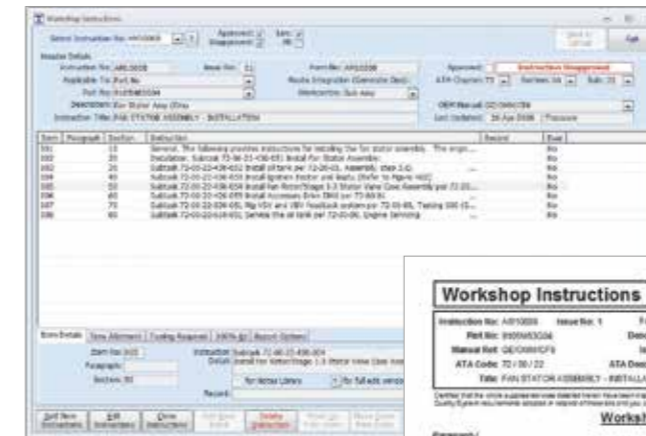
- Create 'Route Masters' to define the path that a part will follow throughout the process
- Enter default TRT and Estimated Hours profiles for performance monitoring, planning and commercial estimating purposes.
- Link publications and other Technical Documents.
- Build routes that match specific work-scopes: e.g. Metal in Filter, Hard-Landing, Prop Strike etc.
- Link tooling and major parts replacements for simple resource planning.
- Create either specific or generic routes that mirror the process involved.
- Select different Route Types - Standard, Component Rework, Repair Scheme, Generic or Custom to suit the methodology
- Copy similar routes using the 'Clone' feature and associate routes to alternate part numbers or groups of parts



# Keeping Control - Workshop Instruction

Workshop Instructions allow for the detailed breakdown of processes within a Route, and can be embedded into Route Masters as required. Sign-off of steps within a Workshop Instruction can be carried out via the Inspection Workbench.

- Detailed 'Workshop Instructions' form the basis of quality-controlled technical instructions e.g. Disassembly / Reassembly, that can be printed as part of a 'Work Pack' on any given MRO Workscope
- Assign tooling, parts and OEM Publications as required
- TRT and estimated time can be applied to each process step

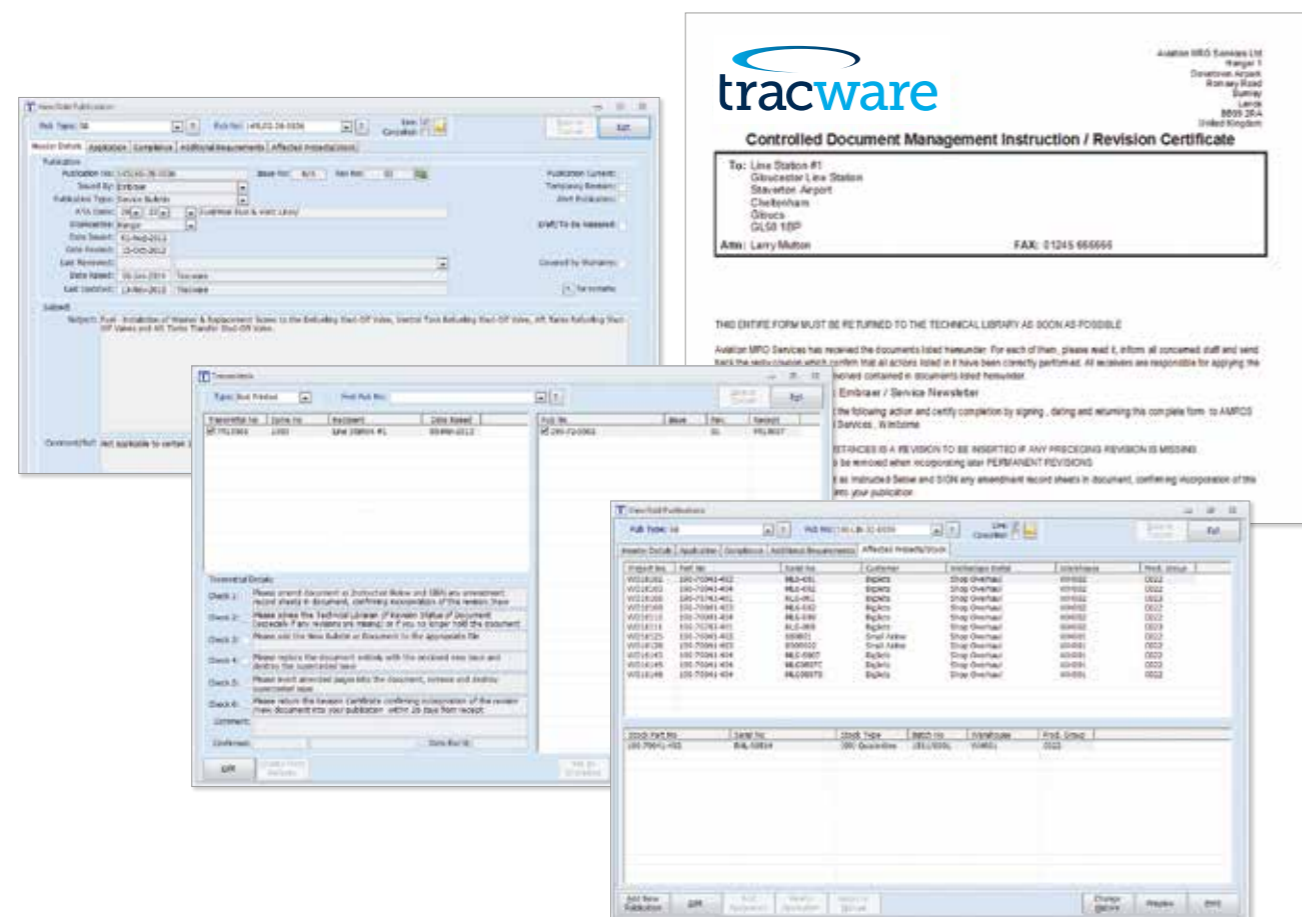


# Keeping Control - Publications

Build a library of default Technical Publications as issued by OEM's and Airworthiness Authorities

The Publications can be linked by applicability to components. Features include:

- Assignment to the applicable OEM or Airworthiness Authority
- Set compliance requirements and periodicity
- Cross-reference (link) Publications, so that incorporation of one automatically updates compliance of another
- Filter applicability by Part Number or Serial Number
- Input estimated time to perform a task for Cost Estimating and turn-time analysis
- Update Revision Status / monitor holdings of Tech Pubs at other facilities / Departments
- Circulate for Approval
- View all affected parts in stock, or Work in Progress on the workshop floor after adding a new publication or up-issuing a revision
- Full Publications Review function available for Quality Management purposes

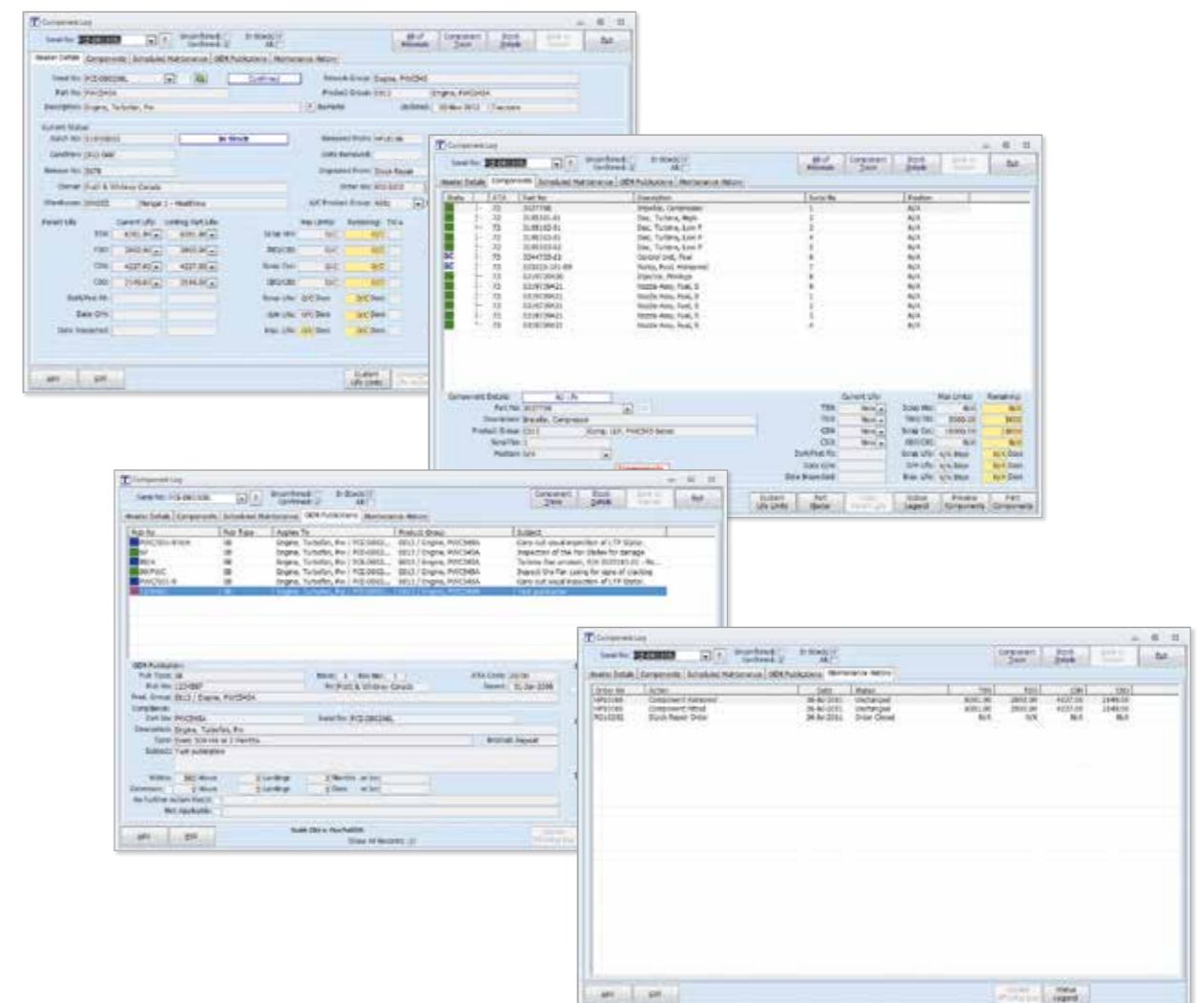


# Keeping Control - Component log

The Component Log allows the user to track details of the component status of assemblies and their SB / Maintenance after final release, including all units processed through the Workshop or held in inventory.

Features include:

- Retain part numbers, serial numbers, life details, and SB / AD compliance of highest assembly and all lower level serialised lifed components after completion of a Workshop input
- Track the maintenance status of units held in inventory, e.g. rental units, including parts that may require periodic maintenance when 'off-wing'
- Compare the maintenance status of units returning after a Customer loan, simplifying the process of determining whether any parts have been changed
- Import these retained details of previous workshop inputs at the next shop input, improving accuracy and saving time





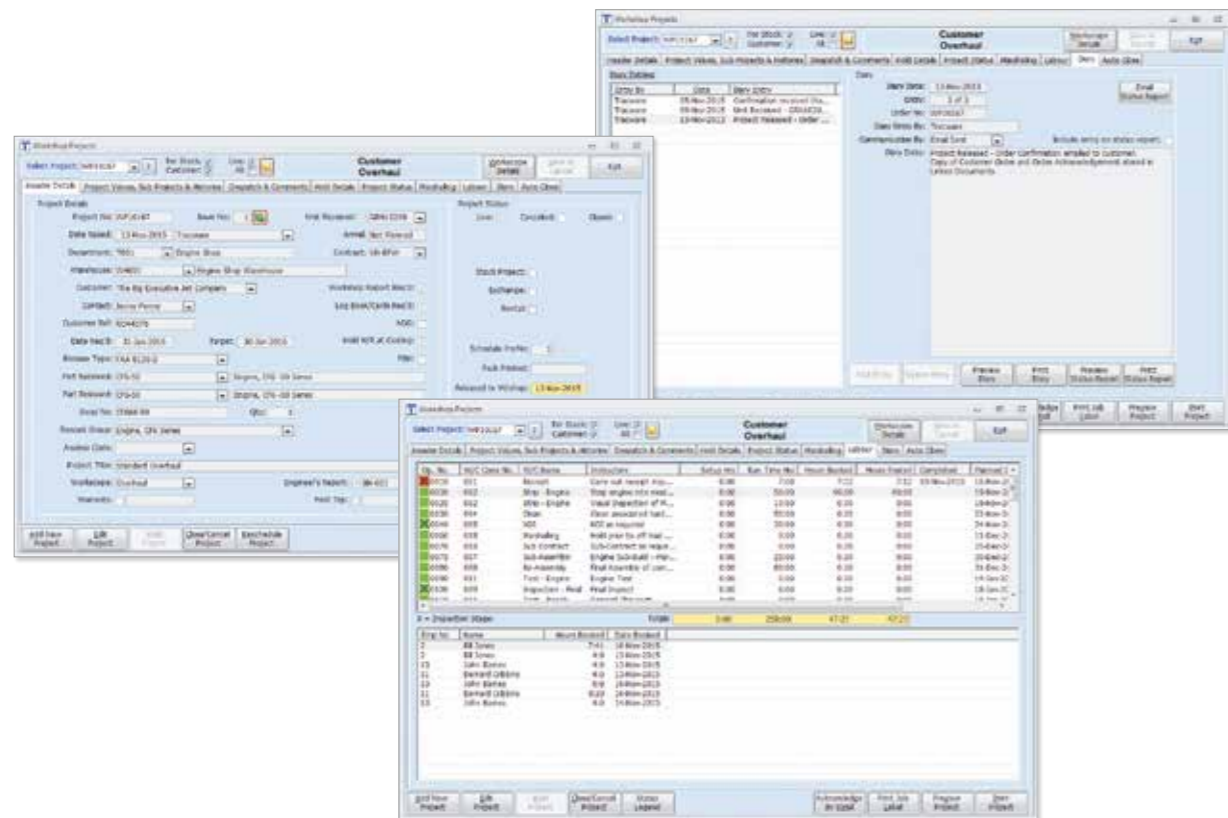
# Rapid, Efficient Production - Workshop Projects

The creation and management of even the most complex maintenance workscopes is made simple and quick.

Generate work-packs for simple repairs or major overhauls in minutes. A host of information regarding the project status is available to all users keeping everyone concerned up to date, from the Finance, Commercial and Quality Departments to engineers on the shop-floor.

### Features include:

- A wide array of information available on a single screen with additional drill-down visibility allowing access to view all matters relating to the Workscope including hours booked, material shortages, linked Repair Orders or Sub-Projects, financial Holds, Estimates, Invoices, account status, shipping documents, linked documents such as a Repair Order or Contract and previous jobs.
- Auto-generated Workpacks can be produced simply by selecting the relevant scope of work, or converting an MRO Quotation or Planned Arrival
- Colour-coded screens identify the status of material requirements and labour bookings
- CRM Project Diary to record all correspondence, milestones and factors that affect the Project

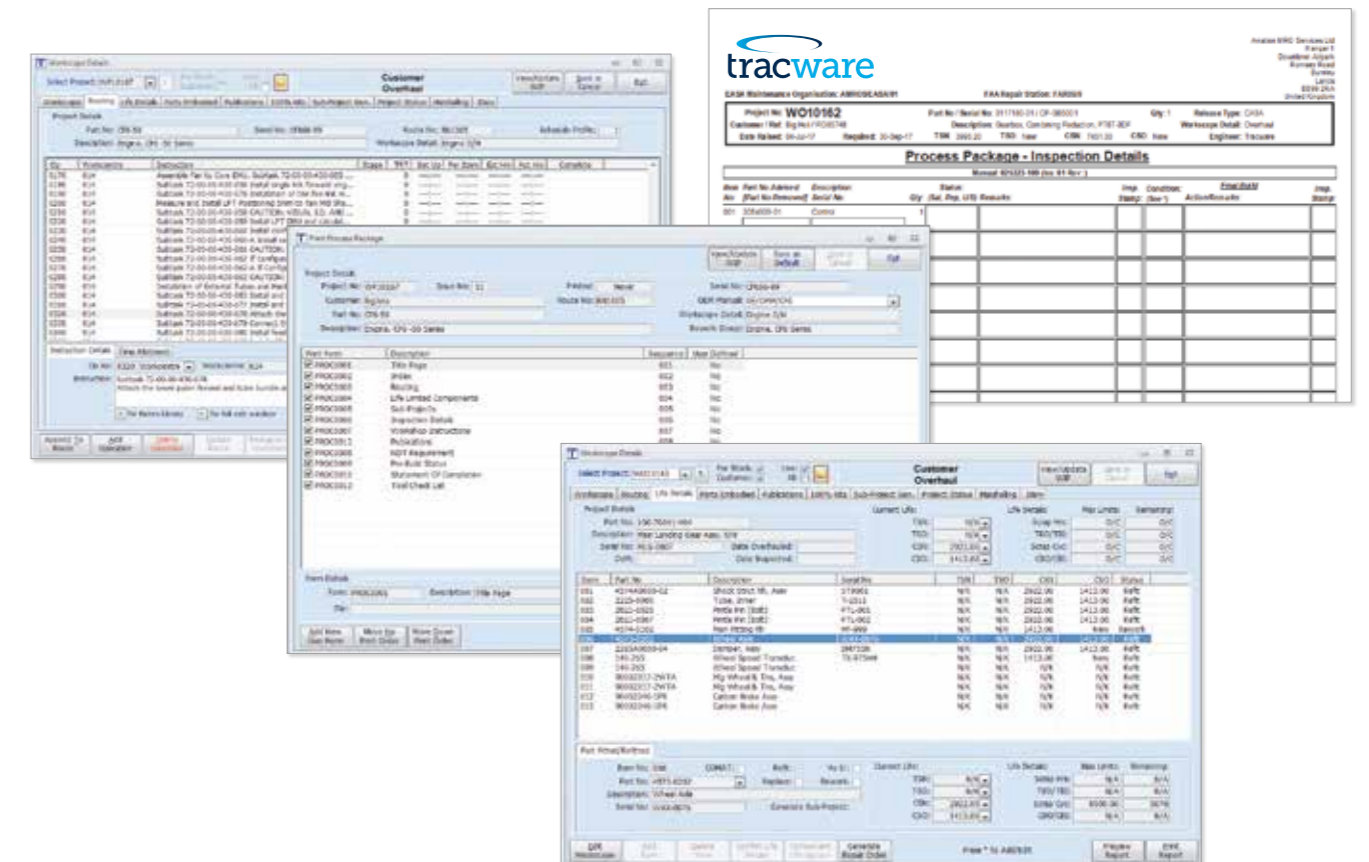


# Rapid, Efficient Production - Workscope Details

The creation and management of the technical content of a project is controlled through the Workscope Details screen. Information can be entered and instructions given before any physical work commences.

### Features include:

- Rapidly generate Technical Work-Packs for pre-defined Workscopes using default Route Masters and Workshop Instructions
- Create Custom Routes on the fly and add extra Operations or append additional Routes for Work in Progress
- Record Serial Nr's and Life Details for all Life Limited Components and components requiring Inspection, as specified on incoming log-cards
- Auto-generate Sub-Projects for lower-level assemblies
- Import applicable Publications and review, record and request compliance
- Pre-define Kits requirements for enhanced material planning
- Release work into progress and use Print Pack option for simple, rapid printing of complex Workscopes
- Include your own existing documentation as part of the Workpack, with the ability to pre-populate MS Word templates or print your own Crystal Reports



# Use your Resources - Inspection Workbench

Designed for shop-floor use, this screen provides a host of information and a single point of data entry for inspection results and material demands.

Work is streamlined, communication is improved, time is saved, paperwork can be reduced and accuracy is greatly improved.

### Features include:

- Import parts required for inspection automatically from a BoM
- Record results for parts inspected and process them according to their disposition
- Record measurements and other critical data against specific tasks
- Create detailed workshop reports which can be used in later estimates and invoices
- Print labels designating the disposition of inspected parts
- Create demands for replacement parts
- Create demands for 100% kit parts
- Send components for in-house or Sub-Con repair
- Record compliance of publications
- Record NDI findings
- Generate and control component 'Robberies'
- Marshalling screen with colour-coded icons denoting status / disposition of all material

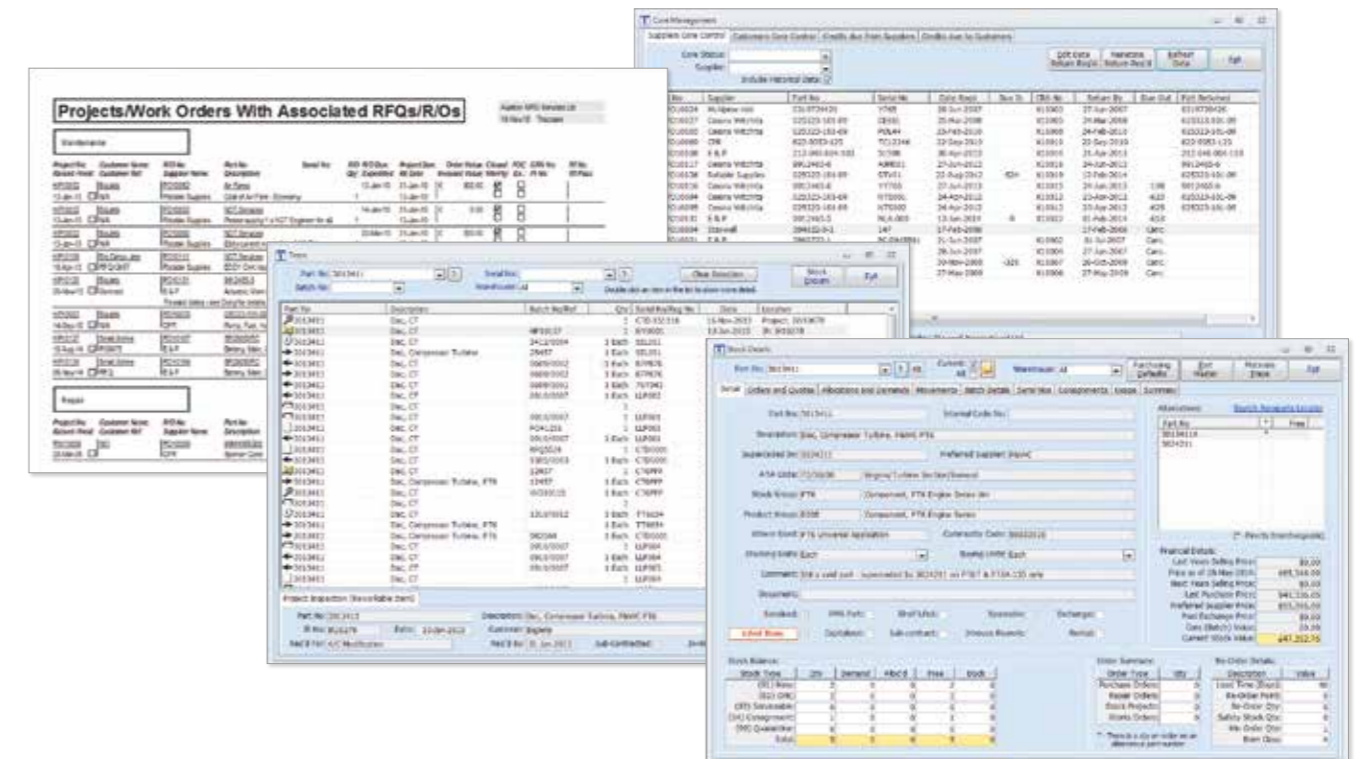
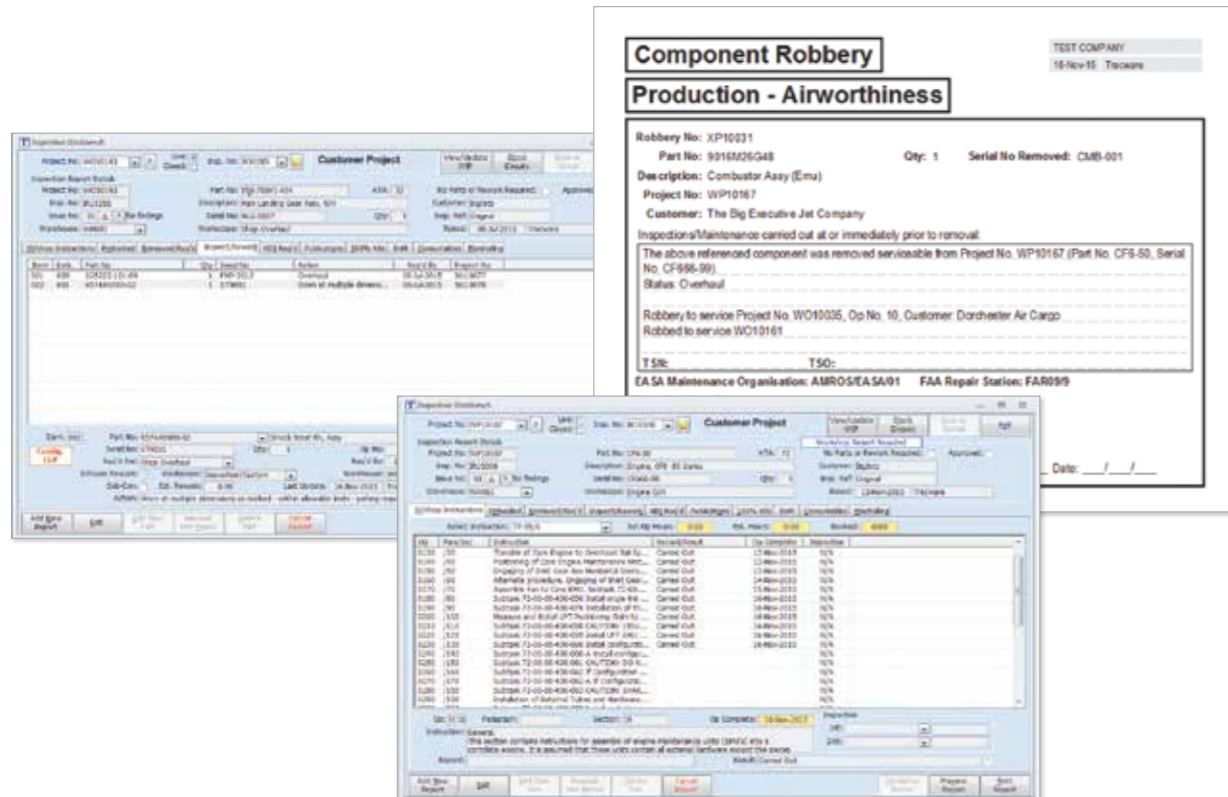
# Improved Visibility - Inventory Management

Disciplined inventory management is fundamental to success in MRO. AeroTrac allows you to control stock in an aviation MRO environment and generate the greatest financial rewards.

Enhanced stock control is at the heart of AeroTrac with a wide variety of tools that improve material planning, save time, control specific commercial processes, provide in-depth analysis, offer structure and discipline and vastly improve the overall control of your most valuable assets.

### Features include:

- Multi-Warehousing
- Multiple Stock Conditions
- Product Group and item (ABC) classification
- Stock Movement Categorisation (Active / Slow Moving)
- Ageing Stock Analysis
- Perpetual Inventory Counting
- Consignment Stock / Customer Property
- PMA Parts control
- Kits (Stock or Kit List)
- Shelf Life material control
- Rotable Pool / Capitalised Assets control
- Re-Order Reports / Shortage Reports
- Full Purchase / Sales Order Processing
- Semi-Automated Ordering and Expediting
- Complete transaction history with drill-down
- Visibility of Release Certification, Life Limits etc
- Link to AeroPartsLocator.com

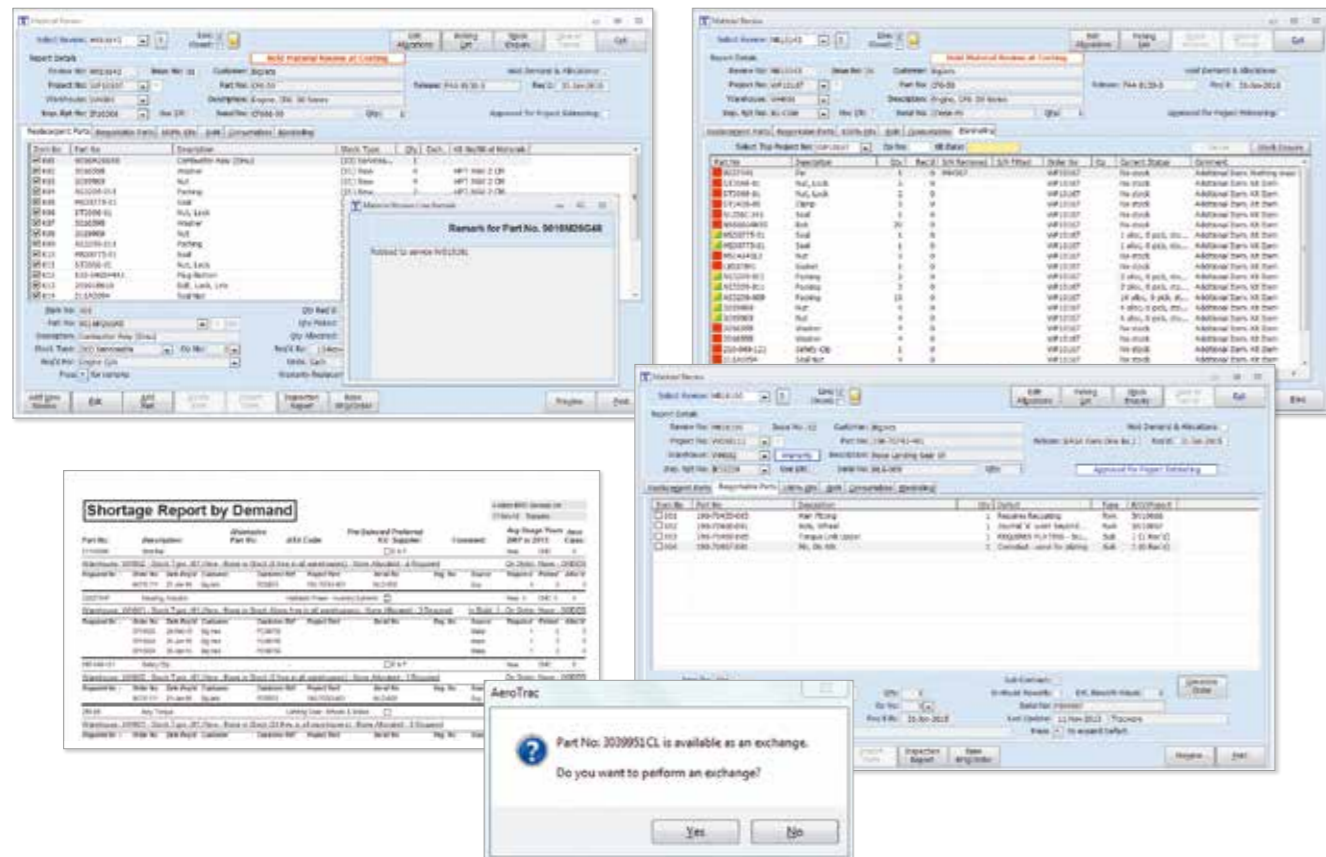


# Make the right decision - Material Review

Assessing material requirements is amongst the most important decision-making processes in MRO. Make the right choices with AeroTrac's uniquely powerful planning tool.

Features include:

- Exchange Control
- Suggested Alternatives
- Automated generation of Purchase Orders
- Material shortages analysis
- Auto-generation of Sub-Con Repair Orders and Sub-Projects for in-house repairs
- Kits
- Consumables
- Commercial and financial controls
- Stock Allocation and Picking
- Warranty control
- Marshalling Screen with colour-coded icons denoting status / disposition of all material requirements.

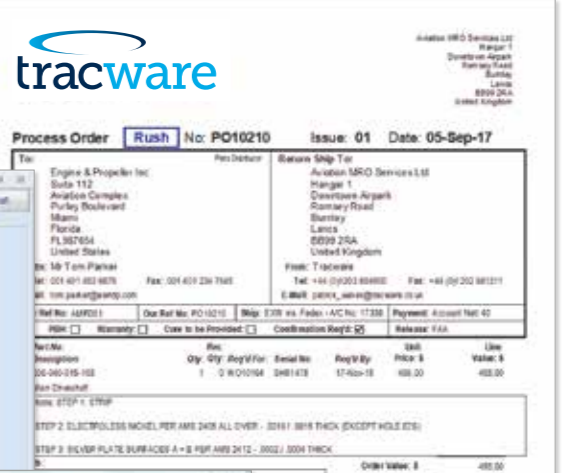
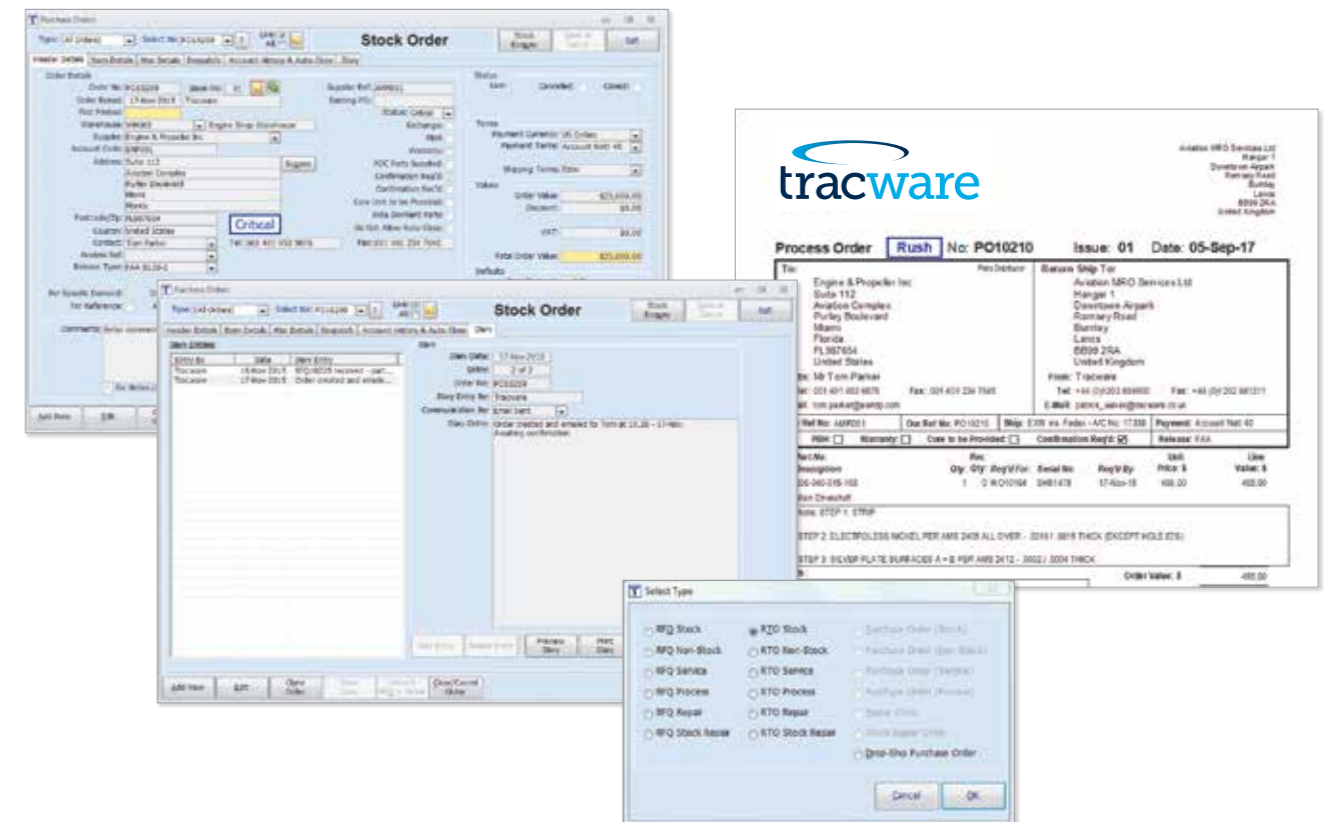


# Process - Led Functionality - Purchase Order Processing

AeroTrac controls the MRO processes so that supply chain functions are performed following appropriate commercial, financial and technical procedures.

Features include:

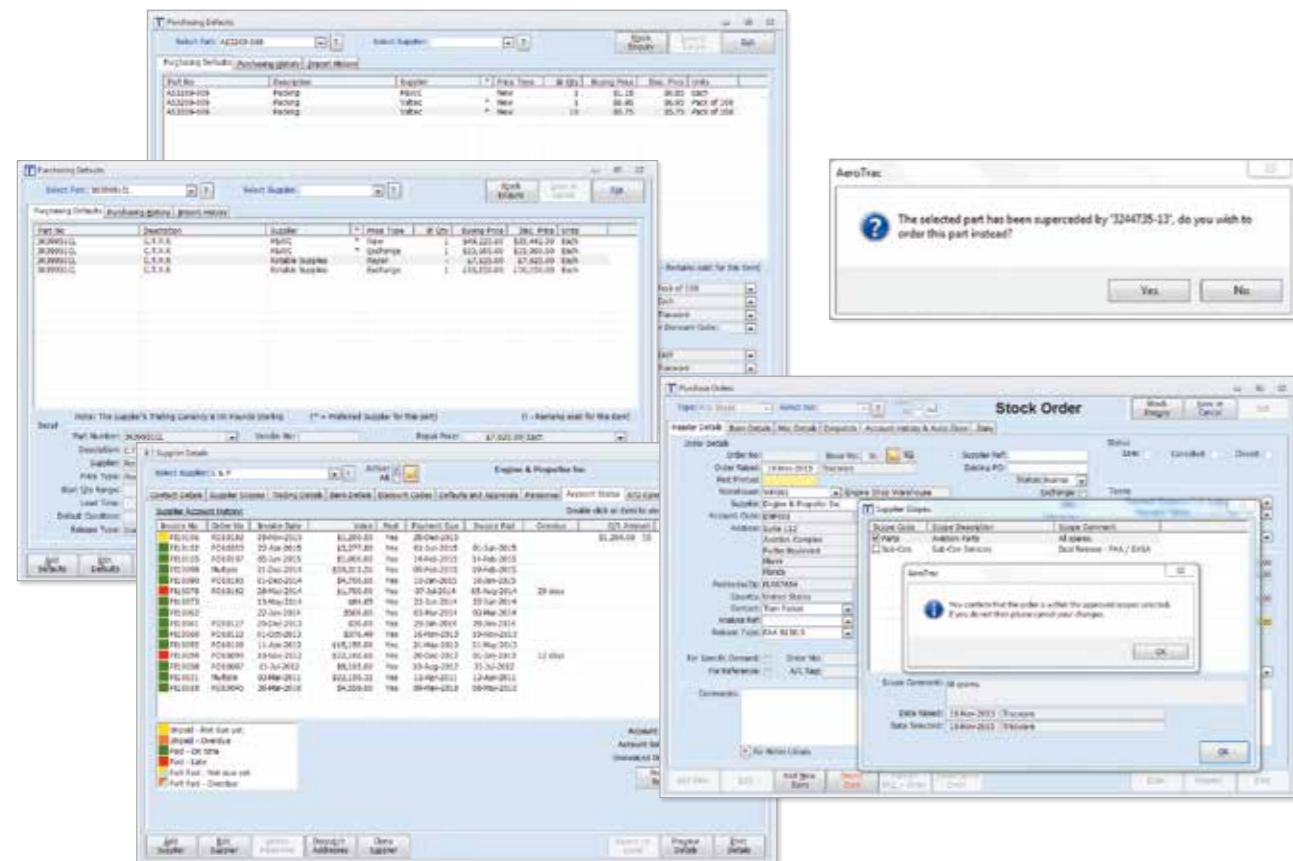
- Purchase Orders for Stock and Non-Stock items
- Service Orders
- Sub-Contract Repair Orders and Repairs Orders for Stock
- Process Orders
- Drop-Ship Purchase Orders
- Requests for Quotation for each order type
- Optional Request to Order (RTO) authorisation process controlled by pre-defined financial levels of authority
- Exchange Order Core Management
- Supplier Auditing / Approved Vendor control
- Warranty control



# Process - Led Functionality - Purchase Order Processing

## Features include:

- Vendor / P.O Diary and abundant Comment / Remarks boxes to store correspondence and information relating to RFQ's / Orders
- Vendor invoice history - including optional automated links to accounting software for real-time payment status
- Links to optional Quality Management module for Vendor approval, auditing and order delivery performance analysis: control of Vendor applicability based on defined scopes
- Purchasing Default records including unit price breaks, price per pack size, lead time, separate Vendor part number, warranty terms and Release Type. Fixed price overhaul, repair and exchange prices are included
- Query RFQ, Purchasing and Invoicing History
- Options to allocate P.O's to specific Projects, including separate miscellaneous charges
- Pop-up messages at PO, Receipt and Issue stages to remind users of important information / functions
- Automated expediting and Re-order reports
- Record multiple Certification Types on one order
- Multi-Warehouse capability, including management of purchasing on a centralised or local basis
- Lot control for purchasing of tear-downs or material 'lots' - (Optional Advanced Parts Trading module required)
- Consignment Stock management, including Customer-owned property



# Stay in Touch - Marshalling and Labour Screens

## Aerotrac provides crucial data in an easily accessible format to keep users up to date.

The Marshalling screen is an open book on the status of your material requirements for each individual project. The colour-coded status provides immediate indications of shortages and prompts action for parts that are required to be purchased, repaired, expedited or progress-chased on the shop floor. This extends to include materials required for associated sub-projects and component rework projects. Extensive drill-down functionality allows users to investigate stock, alternatives, purchase / repair order progress, workshop projects, works orders etc.

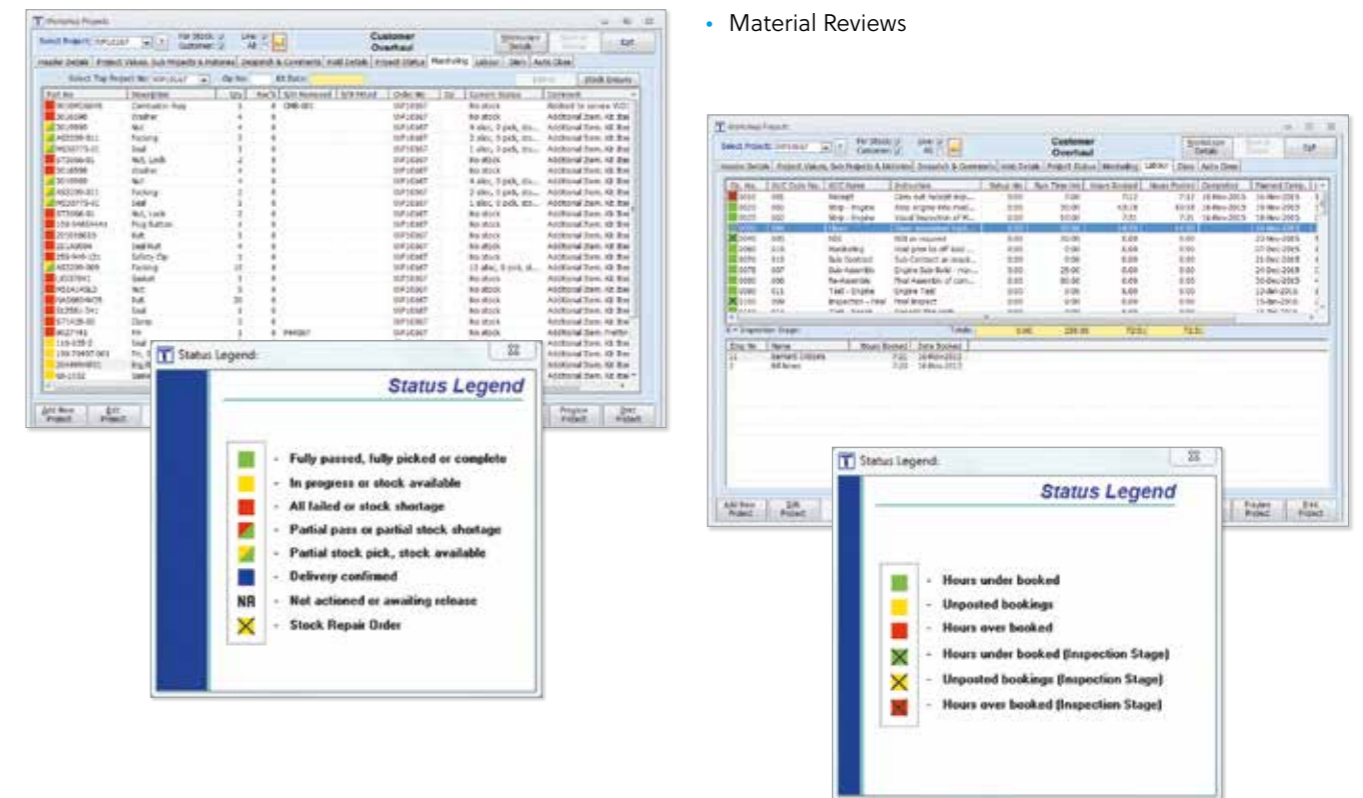
The Labour screen indicates the current number of hours booked to a task and the Project as a whole, allowing for simple reconciliation against templated hours. Eliminate over-bookings and identify strengths and potential weaknesses.

The Labour Tab appears on the following screens:

- Workshop Projects
- Sub-Projects
- Component Rework Projects

The Marshalling Tab appears on the following screens:

- Workshop Projects
- Sub-Projects
- Component Rework Projects
- Work-scope Details
- Inspection Workbench
- Material Reviews



# Save Time - Use Your Data! - Status Board

The Status Board provides powerful functionality that dramatically reduces the time spent performing potentially laborious but critical tasks.

The Status Board provides instant snapshots of the most vital data that affects your business and provides functionality to rapidly perform tasks that are embedded in the Aviation MRO process.

The Status Board provides a graphical representation of some of the key management reports in the system, providing essential data on the current status and enabling the users to take relevant action with the click of a mouse.

### Features include:

- **Stock** - Semi-automated re-ordering of parts below minimum stock / re-order level. Simply tick the boxes, click 'Order Items' and the system automatically builds a purchase order or adds to an existing order
- **Shelf Life** - Identifies shelf life stock, calibrated tools and GSE that are due for expiry / recalibration / service using customisable alerts
- **Demand** - Identification and semi-automated ordering of material shortages - reviews material shortages for Projects across the business, including analysis of alternatives and stock available (or on order) in other warehouses
- **Availability** - simple automated allocation or FIFO picking of stock identified as available and required for Sales Order and Workshop / Hangar Projects, Sub- Projects and Works Orders
- **Deliveries** - Identifies Purchase / Repair Orders due for delivery: Auto-generate expedite requests for simple progress chasing. Also identifies parts 'At Dock' such as purchased items received but not booked in, and parts sent in for repair where a Project has not yet been raised
- **Estimating** - notifies Commercial Dept that a Project is ready for an estimate to be raised, or has been raised but is awaiting Customer approval
- **Invoicing** - Sales / Project and Purchase Invoices that have been raised and that require payment details to be updated (Debtors / Creditors)
- **Inspect** - Material Requisitions direct from the shop floor - review and process live material demands direct from the shop floor

- **Scheduling** - simple 'traffic light' screen to indicate to a Dept / Work-Centre of the Work in Progress in their area and the current status
- **Planned Arrivals** - Indicates all planned work (from the Planned Arrivals screen)
- **Requests** - An internal automated messaging system for users to 'Request' actions be performed by other default users, including Authorisation of PO's, creating new Part Masters, Part Requisitions and General Notes
- **Options** - Status Board variables that give the individual user the option to configure the screens they have access to and what criteria they wish to apply.



# Improve Your Business - Project Estimating / Invoicing

Improve margins and cash flow using the AeroTrac Project Estimate and Invoicing features. AeroTrac is purpose written for businesses offering maintenance services to third-parties.

The software captures all costs related to a Project including Labour, Materials, Sub-Con and Misc costs such as AOG freight costs and ancillary service charges. Recharging can be in multi-currency on either a time and materials basis, or as per a previously authorised estimate in multi-currencies.

Estimating / Invoicing of Projects includes the following options:

### Parts:

- Use 'Actual Costs' with mark-ups based on parts allocated /picked, or based on specific RFQ's where the part will not be purchased before an estimate is approved
- Mark-ups can be varied using a table of uplifts based on costs
- Set Selling Prices for parts in New, OHC, Serviceable and Exchange Condition, including Selling Prices for a specific batch of parts.

### Labour:

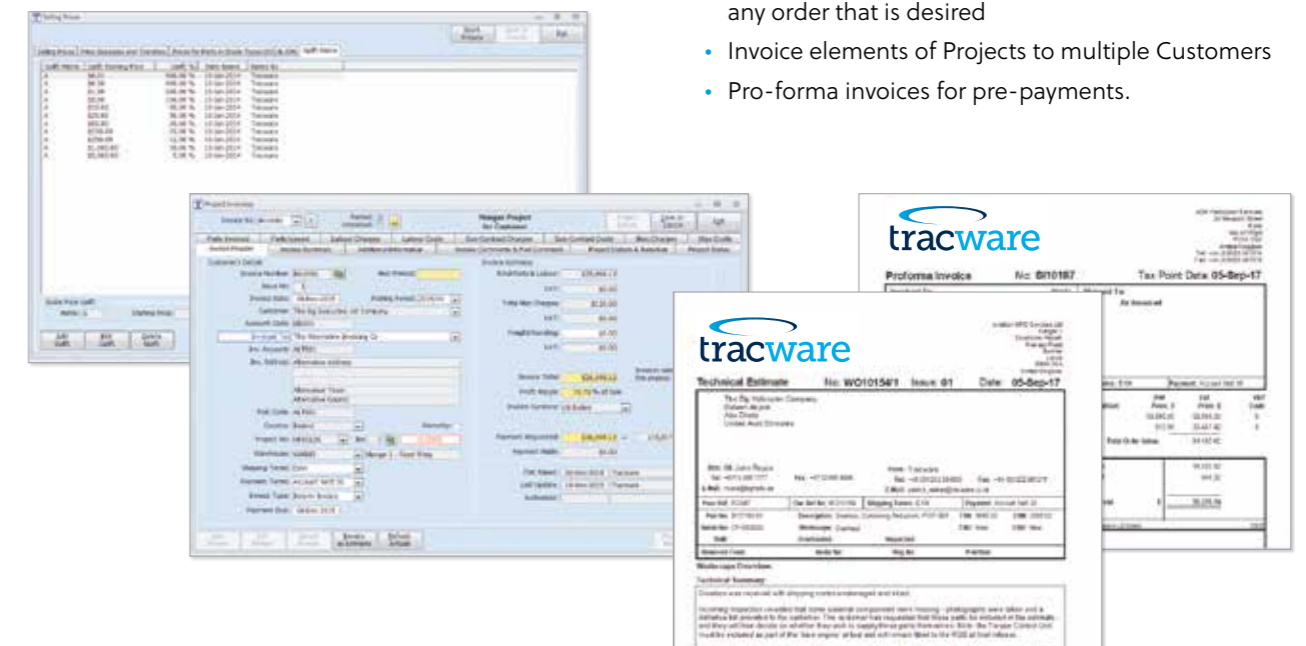
- Apply different charge-out rates for different Customers
- Apply different charge-out rates per department

### Sub-Con and Misc:

- Apply mark-ups based on actual costs
- Charges can be imported from Purchase Orders or Invoices that are linked to the Project.

### Other features include:

- Exchange Control
- Warranty Control on Labour, Parts, Sub-Con and Misc Charges
- Conventional and 'Technical' estimates and invoices with unlimited space for describing the reason for charges
- Order Estimates and Invoices based on 'Op No' (Task) or by specific user- headings, including a print-order reference that allows the user to structure an invoice in any order that is desired
- Invoice elements of Projects to multiple Customers
- Pro-forma invoices for pre-payments.



# Improve Your Business - Sales Order Processing

Sell services and stock 'Over-the-Counter' using the multi-currency Sales Order Processing routine. Users can process the whole transaction from initial quote to final packing and invoice.

See profit margins on screen against each batch during order-taking for informed decision-making. All costs can be captured against the Sales Order, including Core Charges, freight and services costs - even repair costs of cores for truly accurate Cost of Sales reporting. Fully integrated with material demands for mro projects and manufacturing work orders

### Features include:

- Stock Sales
- Sales of any other miscellaneous service
- Exchange Core control
- Warranty control
- RMA control
- Sales Order / Customer Diary
- View Account and Sales Quote/ Sales Order history
- Manage the entire process from Sales Quote to Final Invoice and Despatch from one screen
- Simple conversion from Sales Quote to Sales Order
- Process Back-to-Back Orders

# Wall-to-Wall Functionality - Technical Records

Aerotrak has full Tech Records capability, which simplifies the task of generating and auditing work-packs.

### Features include:

- The inclusion and automated printing of your own user-defined documents
- Airworthiness Release Certs (EASA, FAA, Transport Canada, CASA, CAAC and others) including Dual Releases are all built-in and kept up to date as per the various Airworthiness Authority revisions and issue numbers
- A Linked Documents utility allows users to store scanned images of signed documents / certs to be linked against relevant records in Aerotrak
- Links to the optional Quality Management module for enhanced control, auditing and security

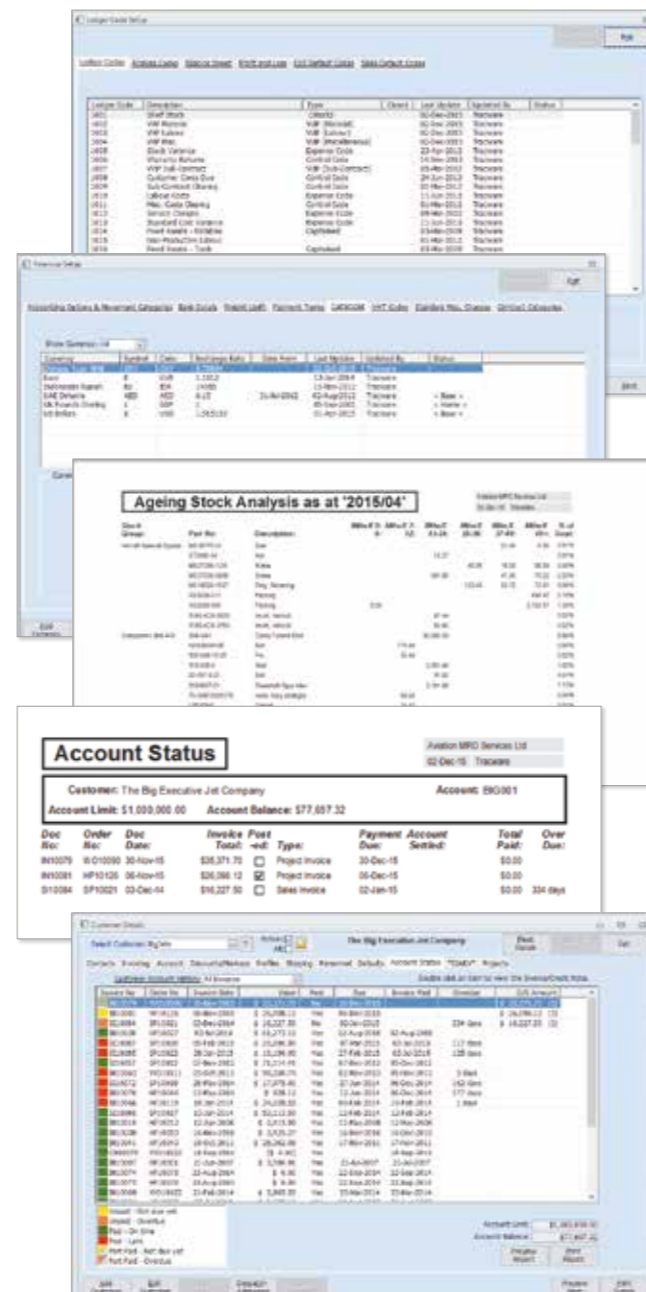
# Peace of Mind - Financial Controls

Financial controls are comprehensive, simple, automated and secure. All Sales / Accounts Receivable, Purchase / Accounts Payable and Nominal / General Ledger transactions are managed by default settings and are captured ready for transfer to a compatible accounting solution of your choice.

Aerotrak provides audit-trail type reporting to facilitate easy reconciliation, including summary and detailed Work in Progress and Cost of Sales reports.

### Features include:

- Optional real-time two-way data transfer to compatible accounting software using an API
- Optional interface, allowing integration with almost any accounting solution (restrictions may apply)
- Standard data transfer (via .csv file) to numerous accounting solutions (restrictions may apply)
- Financial Holds and Credit Control
- Stock Valuation
- Ageing Stock reports
- GRNI reporting / Stock Accrual
- Instant Work in Progress valuation
- Detailed Cost of Sales reporting
- Purchase Invoice / Sales Invoice posting
- Nominal Journals feature, including Reversing Journals allowing simple transfer of costs from one project to another
- Debtors / Creditors and Account Statement Reports
- Customer / Supplier Account Payment History visible without access to the accounting software
- Simple Period End routine
- Capitalised Asset control
- Multi-currency - including Spot Rates
- Multi-level tax (VAT, GST etc)
- Stock up-lift or apportioned freight costs
- Freight Provisioning
- Finished Goods Costing Routine
- Cost Variance Reporting
- Standard Costing (manufactured goods only)



# Wall-to-Wall Functionality - Optional Modules

Aerotrak offers a range of optional modules that link seamlessly with the main application to offer even greater value. Further detailed information on these modules is available upon request.

### Engineering - Manufacturing Work Orders

- Multi-level BoM's, Complex Routing and Inspection sign-off
- MPS / MRP interfaced with MRO and SOP requirements
- Drawing Register / Library

### Warranty Module

- Manage warranty claims made against OEM's and Suppliers and Outside Repair Vendors
- Control items that are subject to warranty, including parts in stock, issued to a job or fitted to an aircraft
- Process service warranty claims made by your Customers on work performed in-house
- Seamlessly manage the commercial, logistical and financial processes associated with warranty.

### Quality Management Module

- Manage Licence and Training records for Engineers and Pilots
- Vendor Performance rating
- QA/Audit Supplier and Departmental Auditing
- Tooling Register and Issuing

### TimeClock

- Bar-coded shop-floor data collection system for labour bookings to Projects and Work Orders
- Collect both productive and non-productive time
- Update the WIP Scheduling
- Batch booking to multiple Projects and / or Ops

### Reliability Module

- Standard reporting on Defects, Flight Utilisation, Component Changes, Mean-Time Between Failures, Aircraft FIM Codes
- Measure and review the effectiveness of Maintenance Programs in compliance with numerous airworthiness authorities regulatory requirements
- Automated alerts to identify repetitive defects

### Crystal Reports Integration

- Incorporate your own bespoke reports into the Aerotrak application
- Substitute existing reports in the Reports Menu and launch substitute reports from specified screens

### Advanced Parts Trading

- Extends existing Sales Order Processing functionality
- Lot control to allow costing of piece-parts when purchasing a bundle of spares.
- Enhanced pick-pack functions for rapid distribution
- Teardown control

### Contract Management

- Create Contracts to establish budgets and measure against actual costs and revenue
- Link Hangar / Workshop Projects to a contract to capture labour hours, materials, sub-con and misc.
- Review detail of all material requirements, link Advanced Purchase Orders, Work Orders and more

### Time and Attendance

- Employee 'On-Shift / Off-Shift' bookings
- Employee Rostering
- Absence, Holiday, TOIL recording
- Integration with the Planning Manager module

# Wall-to-Wall Functionality - Optional Modules

**Aerotrac Web Interface (AWI) - Tracware is developing a range of web-based functionality that enhances mobility and convenience.**

## Aerosector—Electronic Tech Log

- Create secure paperless flight tech logs on handheld and touchpad devices
- Prevent overruns and unauthorised flights
- Clear pre-flight checks and record fuel, oil and fluid uplifts and delays
- Create 'paperless' tech log entries which will synch flight data, take-off weights, flying times, hours, landings, lifts, engine starts / cycles and any Tech Log defects reported in flight directly with Aerotrak v2.50

## AWI—Fleet Status Dashboard

- Summary and detailed information on the status of the aircraft fleet
- View location of aircraft, maintenance status, progress of line / base maintenance, open defects etc
- Run maintenance forecasts, add aircraft utilisations including 'Block Bookings'
- Logins available to Customers for them to view their own aircraft fleet

## AWI—Planning Manager Module

- Enhanced control of planning functions for Hangar and Workshop Projects and Work Orders
- Capacity Planning linked to technician licenses and capability and Employee Roster
- Views of current status of WIP—Actual v Planned

## AWI—Online Shop

- Suitable for Parts Distributors, Service Centres and Stockists
- Customers can view stock levels, stock types, images and prices for an item and then add it to a shopping cart
- Reduces workload of processing RFQ's and Sales Orders and improves cash-flow





# Contact Tracware

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## Brochures

If you would like more information on our software, please contact us and let us know what area of the industry you are involved with and we will send you the relevant information. Alternatively, you can download brochures in a PDF direct from our website.

## Demonstrations

If you would like a demonstration of the software, we would be delighted to arrange a visit at your convenience. Alternatively, we can arrange for an 'on-line' demonstration for overseas interest.

**[info@tracware.com](mailto:info@tracware.com)**

**[www.tracware.com](http://www.tracware.com)**